

A Unique Approach to Delegation from The Great Training Company

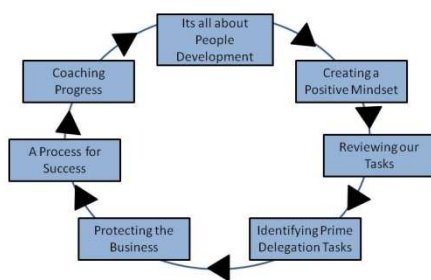


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Of all the aspects of management that are brought up in the personal objectives of leaders attending training, delegation must be one of the most popular. It provides a challenge to our time / our skills/and our need for control as well as our view of our people. The **dilemma of delegation** is that things may go wrong sometimes, but if we don't delegate we cannot develop our business and teams. Either way we get the blame. Delegation as well as being a management skill is a **business necessity** because if we don't develop our business through our people what value do we add?

The **Great Training Company's** approach to delegation is both unique and effective focusing on overcoming the mental and process hurdles of both the leader and the team member by providing a structured approach to ensuring success.

Great Delegation



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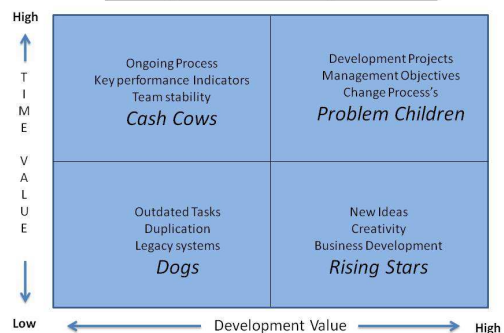
Our workshop includes;

- Identifying the psychological blocks by framing delegation as an essential management process.
- Creating an effective language to engage the team.
- Using an analytical management tool to identify the areas to delegate.
- Using two key processes to see the process through.

Delegates work in **real time** on their responsibilities and create a plan for delegating the appropriate tasks within their role, so freeing up resources to give their best contribution to the business.

A **unique aspect** of our approach is the use of the **Delegation Analysis Tool** which provides leaders with a process for identifying the tasks to delegate within the context of their value to the business and cost on their time.

Delegation Analysis Tool



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The addition of **key processes** to facilitate structured implementation provide an all round solution for better leadership.

Each workshop is **fully documented** to provide delegates with a tool box for review and briefing their people and every delegate will receive a **follow up coaching call** to review the learning and aid solutions for individual issues. Workshops can be organised to focus on specific topics or combined into a structured **development process** combining to create a **management tool kit**.

For more information on this unique approach
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